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GODINA / YEAR I

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STATISTIKA DISTRIBUTIVNE TRGOVINE

Distributive Trade Statistics

Ukupan promet distributivne trgovine u BiH za IV kvartal 2010. godine iznosio je 6,4 milijardi KM što je za 4,7% manje u odnosu na prethodni kvartal 2010. godine i više za 16,4% u odnosu na isti kvartal prethodne godine.

Najveće učešće u prometu ostvareno je u trgovini na veliko (62,4%), potom slijede trgovina na malo (18,4%), te trgovina i održavanje motornih vozila i trgovina gorivima (12,4%). Promet trgovine ostvaren u svim ostalim djelatnostima iznosio je 6,7% od ukupnog prometa.

U trgovini na veliko ostvaren je ukupan promet cca 4 milijarde KM. U tom iznosu najveće učešće ima trgovina na veliko nepoljoprivrednim poluproizvodima i otpacima (32,7%), ostala trgovina na veliko za vlastiti račun (23,6%) i trgovina na veliko hranom, pićima i duhanom (23,4%). 20,3% ukupnog prometa otpada na ostale grane trgovine na veliko.

Ukupan promet u trgovini na malo za IV kvartal 2010. godine iznosio je 1,18 milijardi KM od čega je u nespecializiranim prodavnicama ostvareno cca 622 miliona KM ili 52,7%. Ostala trgovina na malo novom robom u specializiranim prodavnicama učestvovala je sa 24,4%, trgovina na malo farmaceutskim, medicinskim, kozmetičkim i toaletnim preparatima sa 12,8%. Sve ostale grane trgovine na malo učestvovala su sa 10,1%.

U trgovini i održavanju motornih vozila i trgovini gorivima ostvaren je promet u iznosu od 793 miliona KM.

Promet trgovačke robe ostvaren u preduzećima čija pretežna djelatnost nije trgovina iznosio je 431 milion KM u IV kvartalu 2010. godine.

Učešće djelatnosti u ukupnom prometu distributivne trgovine prema pretežnoj djelatnosti prikazano je u grafikonu.

The realized turnover (including VAT) in distributive trade was 6.4 billion KM in BiH for IVth quarter of 2010. Compared to the previous quarter of 2010 less for 4.7% and higher for 16.4% compared to the same quarter of previous year.

The greatest share of turnover was in wholesale trade (62.4%), followed by retail trade (18.4%) and trade, maintenance of motor vehicles and fuel trade (12.4%). Turnover of trade realized in all other activities was 6.7% of total turnover.

In the wholesale trade, total turnover amounted to cca 4 billion KM. In this amount the greatest share of a wholesale non-agricultural intermediate products and scraps (32.7%), other wholesale trade on own account (23.6%) and wholesale of food, beverages and tobacco (23.4%). The other activities of wholesale trade are participated with 20.3% of total turnover.

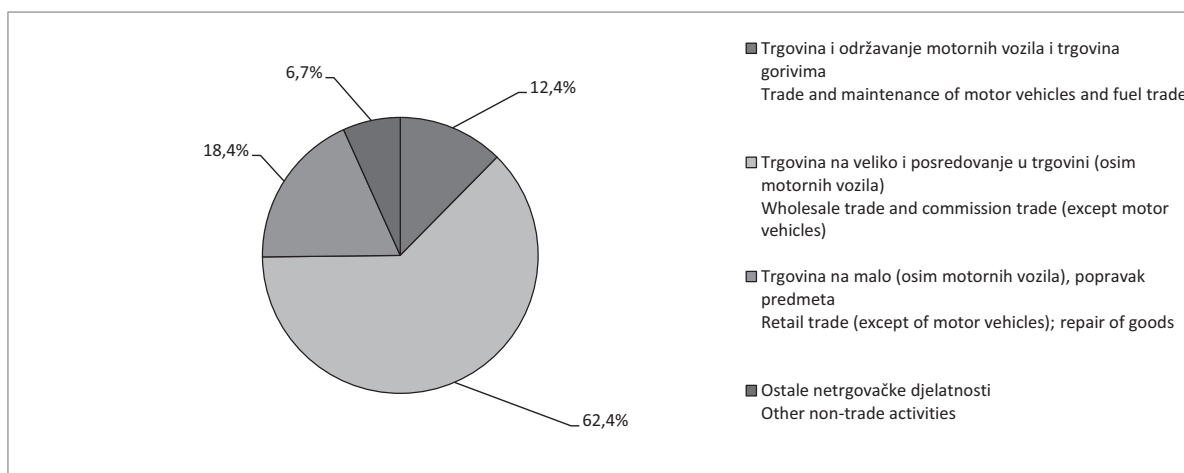
The realized total turnover in retail trade was 1.18 billion KM for IVth quarter of 2010 of which are in non-specialized stores realized cca 622 million KM or 52.7%. Other retail sale of new goods in specialized stores participated with 24.4%, retail sale of pharmaceutical and medical goods, cosmetic and toilet articles with 12.8%. All other retail trade activities were involved with 10.1%.

In trade and maintenance of motor vehicles and fuel trade realized turnover amounted 793 million KM.

Realized turnover of trade goods in enterprises which main activities are not trade were 431 million KM in IVth quarter of 2010.

Activity share in total turnover of distributive trade by main activity are shown in the chart.

G.1 Učešće djelatnosti u ukupnom prometu distributivne trgovine prema pretežnoj djelatnosti
Activity share in total turnover of distributive trade, by main activity



T.1 PODACI DISTRIBUTIVNE TRGOVINE PREMA PRETEŽNOJ DJELATNOSTI POSLOVNOG SUBJEKTA ZA IV KVARTAL 2010. - BiH
DISTRIBUTIVE TRADE DATA BY MAIN ACTIVITY OF BUSINESS UNIT FOR IV QUARTER 2010. - BiH

Naziv djelatnosti	IV kvartal 2010. / IV Quarter 2010				Name of activity
	Promet s PDV-om u hiljadama KM <i>Turnover with WAT in thousands KM</i>	PDV VAT	Zalihe Stocks	Broj zaposlenih na kraju kvartala <i>Number of persons employed at the end of quarter</i>	
UKUPNO DISTRIBUTIVNA TRGOVINA	6.404.569	915.161	3.352.766	78.068	TOTAL DISTRIBUTIVE TRADE
Ukupno trgovačke djelatnosti	5.972.985	853.883	3.090.792	70.016	Total trade activities
Trgovina, održavanje i popravak motornih vozila i motocikla; trgovina na malo motornim gorivima i mazivima	793.165	111.067	347.904	8.427	Sale, maintenance and repair of motor vehicles and motorcycles; retail sale automotive fuel
- Trgovina motornih vozila	152.745	19.529	64.004	1.151	- Sale of motor vehicles
- Održavanje i popravak motornih vozila	48.813	6.821	36.141	1.011	- Maintenance and repair of motor vehicles
- Trgovina dijelovima i priborom za vozila	149.090	20.783	156.307	1.727	- Sale of motor vehicles parts and accessories
- Trgovina, održavanje i popravak motocikla i dijelova i pribora za motocikle	664	91	3.287	21	- Sale, maintenance and repair of motorcycles and related parts and accessories
- Trgovina na malo motornim gorivima i mazivima	441.853	63.843	88.167	4.517	- Retail sale of automotive fuel
Trgovina na veliko i posredovanje u trgovini, osim trgovine motornim vozilima i motociklima	3.999.030	573.427	1.839.027	37.549	Wholesale trade and commission trade, except of motor vehicles and motorcycles
- Trgovina na veliko preko posrednika	117.023	16.118	97.172	1.494	- Wholesale on a fee or contract basis
- Trgovina na veliko poljoprivrednim sirovinama i živim životinjama za vlastiti račun	29.264	4.241	15.932	412	- Wholesale of agricultural raw materials and live animals, only wholesale on own account
- Trgovina na veliko hranom, pićima i duhanom za vlastiti račun	936.857	136.883	229.932	8.002	- Wholesale of food, beverages and tobacco, only wholesale on own account
- Trgovina na veliko predmetima za domaćinstvo za vlastiti račun	582.190	84.189	402.702	6.967	- Wholesale of household goods, only wholesale on own account
- Trgovina na veliko nepoljoprivrednim poluproizvodima, ostacima i otpacima za vlastiti račun	1.308.149	186.820	486.794	7.403	- Wholesale of non- agricultural intermediate products, waste and scrap, only wholesale on own account
- Trgovina na veliko mašinama, opremom i priborom isključivo za vlastiti račun	83.620	11.518	41.668	923	- Wholesale of machinery, equipment and supplies, only wholesale on own account
- Ostala trgovina na veliko za vlastiti račun	941.927	133.659	564.826	12.348	- Other wholesale, only wholesale on own account
Trgovina na malo, osim trgovine motornim vozilima i motociklima; popravak predmeta za ličnu upotrebu i domaćinstvo	1.180.790	169.389	903.861	24.040	Retail trade, except of motor vehicles and motorcycles; repair of personal and household goods
- Trgovina na malo u nespecializiranim prodavnicama	621.909	89.588	409.818	12.355	- Retail sale in non- specialized stores
- Trgovina na malo hranom, pićima i duhanskim proizvodima u specializiranim prodavnicama	86.165	11.061	24.602	1.592	- Retail sale of food, beverages and tobacco in specialized stores
- Trgovina na malo farmaceutskim, medicinskim, kozmetičkim i toaletnim preparatima	151.012	21.888	103.298	3.445	- Retail sale of pharmaceutical and medical goods, cosmetic and toilet articles
- Ostala trgovina na malo novom robom u specializiranim prodavnicama	288.223	41.397	344.801	6.087	- Other retail sale of new goods in specialized stores
- Trgovina na malo polovnom robom, u prodavnicama	250	36	522	34	- Retail sale of second- hand goods in stores
- Trgovina na malo izvan prodavnica	14.170	2.651	12.504	334	- Retail sale not in stores
- Popravak predmeta za ličnu upotrebu i domaćinstvo	19.062	2.767	8.316	193	- Repair of personal and household goods
Trgovina ostvarena u netrgovačkim djelatnostima	431.584	61.278	261.974	8.052	Trade realized in non-trade activities
- Poljoprivreda, lov, šumarstvo i ribarstvo	39.758	5.640	23.440	1.272	- Agriculture, hunting, forestry and fishing
- Industrijske djelatnosti	324.015	45.687	178.139	5.311	- Industrial activities
- Građevinarstvo	23.946	3.480	28.454	430	- Construction
- Ugostiteljstvo	677	222	264	42	- Hotels and restaurants
- Saobraćaj, skladištenje i komunikacije	22.605	3.275	14.715	477	- Transport, storage and communication
- Poslovanje nekretninama, iznajmljivanje i ostale poslovne djelatnosti	20.584	2.974	16.963	520	- Real estate, renting and other business activities

T.2 PODACI DISTRIBUTIVNE TRGOVINE PREMA PRETEŽNOJ DJELATNOSTI POSLOVNOG SUBJEKTA ZA 2010. GODINU - BiH
DISTRIBUTIVE TRADE DATA BY MAIN ACTIVITY OF BUSINESS UNIT FOR 2010 YEAR - BiH

Naziv djelatnosti	2010 / 2010			Name of activity
	Promet s PDV- om u hiljadama KM <i>Turnover with VAT in thousands KM</i>	PDV VAT	Prosječan broj zaposlenih ¹⁾ <i>Average number of persons employed</i>	
UKUPNO DISTRIBUTIVNA TRGOVINA	23.981.513	3.507.146	77.661	TOTAL DISTRIBUTIVE TRADE
Ukupno trgovačke djelatnosti	22.302.801	3.268.601	69.516	Total trade activities
Trgovina, održavanje i popravak motornih vozila i motocikla; trgovina na malo motornim gorivima i mazivima	2.794.030	393.671	8.266	Sale, maintenance and repair of motor vehicles and motorcycles; retail sale automotive fuel
- Trgovina motornih vozila	560.091	72.167	1.169	- Sale of motor vehicles
- Održavanje i popravak motornih vozila	167.959	23.377	906	- Maintenance and repair of motor vehicles
- Trgovina dijelovima i priborom za vozila	450.256	62.979	1.675	- Sale of motor vehicles parts and accessories
- Trgovina, održavanje i popravak motocikla i dijelova i pribora za motocikle	4.290	607	24	- Sale, maintenance and repair of motorcycles and related parts and accessories
- Trgovina na malo motornim gorivima i mazivima	1.611.433	234.541	4.492	- Retail sale of automotive fuel
Trgovina na veliko i posredovanje u trgovini, osim trgovine motornim vozilima i motociklima	15.062.747	2.173.160	37.635	Wholesale trade and commission trade, except of motor vehicles and motorcycles
- Trgovina na veliko preko posrednika	477.266	66.141	1.541	- Wholesale on a fee or contract basis
- Trgovina na veliko poljoprivrednim sirovinama i živim životinjama za vlastiti račun	120.684	17.511	446	- Wholesale of agricultural raw materials and live animals, only wholesale on own account
- Trgovina na veliko hranom, pićima i duhanom za vlastiti račun	3.344.431	489.171	8.159	- Wholesale of food, beverages and tobacco, only wholesale on own account
- Trgovina na veliko predmetima za domaćinstvo za vlastiti račun	2.187.622	317.070	6.910	- Wholesale of household goods, only wholesale on own account
- Trgovina na veliko nepoljoprivrednim poluproizvodima, ostacima i otpacima za vlastiti račun	5.085.448	728.500	7.378	- Wholesale of non- agricultural intermediate products, waste and scrap, only wholesale on own account
- Trgovina na veliko mašinama, opremom i priborom isključivo za vlastiti račun	272.651	37.963	925	- Wholesale of machinery, equipment and supplies, only wholesale on own account
- Ostala trgovina na veliko za vlastiti račun	3.574.645	516.805	12.278	- Other wholesale, only wholesale on own account
Trgovina na malo, osim trgovine motornim vozilima i motociklima; popravak predmeta za ličnu upotrebu i domaćinstvo	4.446.024	701.770	23.616	Retail trade, except of motor vehicles and motorcycles; repair of personal and household goods
- Trgovina na malo u nespecializiranim prodavnicama	2.359.500	402.148	11.986	- Retail sale in non- specialized stores
- Trgovina na malo hranom, pićima i duhanskim proizvodima u specializiranim prodavnicama	330.983	43.025	1.670	- Retail sale of food, beverages and tobacco in specialized stores
- Trgovina na malo farmaceutskim, medicinskim, kozmetičkim i toaletnim preparatima	572.571	83.414	3.325	- Retail sale of pharmaceutical and medical goods, cosmetic and toilet articles
- Ostala trgovina na malo novom robom u specializiranim prodavnicama	1.059.754	154.622	6.085	- Other retail sale of new goods in specialized stores
- Trgovina na malo polovnom robom, u prodavnicama	980	142	33	- Retail sale of second- hand goods in stores
- Trgovina na malo izvan prodavnica	50.050	7.942	317	- Retail sale not in stores
- Popravak predmeta za ličnu upotrebu i domaćinstvo	72.186	10.477	200	- Repair of personal and household goods
Trgovina ostvarena u netrgovačkim djelatnostima	1.678.712	238.545	8.145	Trade realized in non-trade activities
- Poljoprivreda, lov, šumarstvo i ribarstvo	172.848	24.708	1.305	- Agriculture, hunting, forestry and fishing
- Industrijske djelatnosti	1.232.106	173.839	5.362	- Industrial activities
- Građevinarstvo	90.941	13.239	409	- Construction
- Ugostiteljstvo	2.522	486	49	- Hotels and restaurants
- Saobraćaj, skladištenje i komunikacije	103.653	15.186	500	- Transport, storage and communication
- Poslovanje nekretninama, iznajmljivanje i ostale poslovne djelatnosti	76.642	11.089	519	- Real estate, renting and other business activities

1) Prosječan broj zaposlenih izračunat je na bazi broja zaposlenih sa stanjem na kraju sva četiri kvartala u 2010. godini.

Average number of persons employed is calculated on the basis of data on number of persons employed at the end of each quarter of 2010

T.3 INDEKSI PROMETA U DISTRIBUTIVNOJ TRGOVINI PREMA PRETEŽNOJ DJELATNOSTI POSLOVNOG SUBJEKTA
TURNOVER INDICES IN DISTRIBUTIVE TRADE BY MAIN ACTIVITY OF BUSINESS UNIT

Naziv djelatnosti	INDEKSI PROMETA INDICES OF TURNOVER			Name of activity
	IV 2010 III 2010	IV 2010 IV 2009	2010 2009	
UKUPNO DISTRIBUTIVNA TRGOVINA	95,3	116,4	112,3	TOTAL DISTRIBUTIVE TRADE
Ukupno trgovačke djelatnosti	95,5	114,5	110,5	Total trade activities
Trgovina, održavanje i popravak motornih vozila i motocikla; trgovina na malo motornim gorivima i mazivima	102,6	125,2	115,0	Sale, maintenance and repair of motor vehicles and motorcycles; retail sale automotive fuel
- Trgovina motornih vozila	108,6	105,5	90,6	- Sale of motor vehicles
- Održavanje i popravak motornih vozila	106,4	118,8	103,1	- Maintenance and repair of motor vehicles
- Trgovina dijelovima i priborom za vozila	124,7	125,1	114,9	- Sale of motor vehicles parts and accessories
- Trgovina, održavanje i popravak motocikla i dijelova i pribora za motocikle	65,7	14,7	24,0	- Sale, maintenance and repair of motorcycles and related parts and accessories
- Trgovina na malo motornim gorivima i mazivima	94,8	136,5	130,2	- Retail sale of automotive fuel
Trgovina na veliko i posredovanje u trgovini, osim trgovine motornim vozilima i motociklima	94,0	112,2	109,7	Wholesale trade and commission trade, except of motor vehicles and motorcycles
- Trgovina na veliko preko posrednika	87,1	103,4	114,1	- Wholesale on a fee or contract basis
- Trgovina na veliko poljoprivrednim sirovinama i živim životinjama za vlastiti račun	96,3	42,0	39,8	- Wholesale of agricultural raw materials and live animals, only wholesale on own account
- Trgovina na veliko hranom, pićima i duhanom za vlastiti račun	101,7	112,2	103,9	- Wholesale of food, beverages and tobacco, only wholesale on own account
- Trgovina na veliko predmetima za domaćinstvo za vlastiti račun	101,0	114,8	110,1	- Wholesale of household goods, only wholesale on own account
- Trgovina na veliko nepoljoprivrednim poluproizvodima, ostacima i otpacima za vlastiti račun	86,5	121,6	129,1	- Wholesale of non- agricultural intermediate products, waste and scrap, only wholesale on own account
- Trgovina na veliko mašinama, opremom i priborom isključivo za vlastiti račun	126,9	149,1	125,6	- Wholesale of machinery, equipment and supplies, only wholesale on own account
- Ostala trgovina na veliko za vlastiti račun	92,8	103,7	97,9	- Other wholesale, only wholesale on own account
Trgovina na malo, osim trgovine motornim vozilima i motociklima; popravak predmeta za ličnu upotrebu i domaćinstvo	96,5	115,8	110,5	Retail trade, except of motor vehicles and motorcycles; repair of personal and household goods
- Trgovina na malo u nespecializiranim prodavnicama	95,3	110,1	104,3	- Retail sale in non- specialized stores
- Trgovina na malo hranom, pićima i duhanskim proizvodima u specializiranim prodavnicama	91,3	104,4	103,4	- Retail sale of food, beverages and tobacco in specialized stores
- Trgovina na malo farmaceutskim, medicinskim, kozmetičkim i toaletnim preparatima	105,7	144,9	140,7	- Retail sale of pharmaceutical and medical goods, cosmetic and toilet articles
- Ostala trgovina na malo novom robom u specializiranim prodavnicama	95,9	117,6	111,5	- Other retail sale of new goods in specialized stores
- Trgovina na malo polovnom robom, u prodavnicama	95,2	74,8	79,1	- Retail sale of second- hand goods in stores
- Trgovina na malo izvan prodavnica	130,1	105,4	100,6	- Retail sale not in stores
- Popravak predmeta za ličnu upotrebu i domaćinstvo	85,7	213,1	214,8	- Repair of personal and household goods
Trgovina ostvarena u netrgovačkim djelatnostima	92,4	153,1	143,9	Trade realized in non-trade activities
- Poljoprivreda, lov, šumarstvo i ribarstvo	96,0	128,0	115,2	- Agriculture, hunting, forestry and fishing
- Industrijske djelatnosti	92,7	196,6	183,8	- Industrial activities
- Građevinarstvo	90,8	97,2	93,2	- Construction
- Ugostiteljstvo	110,2	44,5	36,1	- Hotels and restaurants
- Saobraćaj, skladištenje i komunikacije	82,0	127,7	129,9	- Transport, storage and communication
- Poslovanje nekretninama, iznajmljivanje i ostale poslovne djelatnosti	95,3	48,9	47,3	- Real estate, renting and other business activities

METODOLOŠKA OBJAŠNENJA

Podaci o distributivnoj trgovini za Bosnu i Hercegovinu dobijeni su agregiranjem kvartalnih izvještaja koje su prikupili i obradili entitetski zavodi za statistiku FBiH i RS, te podružnica Agencije za statistiku BiH u Distriktu Brčko BiH.

Izveštajne jedinice su pravni subjekti koji su prema pretežnoj djelatnosti registrovani u područje G KD BiH „Trgovina“. Izveštajima su obuhvaćeni i određeni pravni subjekti koji su prema pretežnoj djelatnosti registrovani u druge djelatnosti (industrija, građevinarstvo, ugostiteljstvo itd.), ali se uz to bave i nekom od trgovačkih djelatnosti.

Djelatnost preduzetnika koji se bave trgovinom nije obuhvaćena ovim podacima. Također, podacima nisu obuhvaćene trgovačke jedinice preduzeća iz RS koje posluju na području FBiH. Njihovo učešće nije veliko, ali će nedostatak biti otklonjen redizajiranjem istraživanja.

Podaci u ovom saopštenju su obrađeni **prema pretežnoj djelatnosti**.

Distributivna trgovina uključuje sve oblike trgovačkih aktivnosti, od nabavke robe od proizvođača do isporuke robe krajnjem potrošaču na domaćem tržištu. Ona obuhvata: trgovinu na veliko za vlastiti račun, posredovanje u trgovini na veliko, trgovinu na malo i popravke motornih vozila i motocikla te predmeta za ličnu upotrebu i domaćinstvo.

Trgovina na veliko (na domaćem tržištu) je aktivnost kupovine i preprodaje robe industrijskim, trgovačkim, profesionalnim korisnicima i ustanovama i drugim poslovnim subjektima koji se bave trgovinom na veliko ili na malo. Također, uključuje i tranzitni promet robe (prodaja robe koja se po nalogu prodavača direktno isporučuje kupcu bez prethodnog uskladištenja kod prodavača).

Posredovanje u trgovini na veliko podrazumijeva obavljanje djelatnosti trgovine na veliko uz naplatu ili po ugovoru. Uključuje prodaju s konsignacijskih skladišta, usluge komisionara (agenata), prodaju preko posrednika za trgovačku robu i drugih veletrgovaca koji trguju u ime ili za račun drugih. Također djelatnost subjekata koji učestvuju u povezivanju prodavača s kupcima ili poduzimaju trgovačke transakcije u ime vlasnika robe.

Trgovina na malo obuhvata aktivnosti prodaje roba krajnjim potrošačima odnosno stanovništvu (za ličnu potrošnju ili za upotrebu u domaćinstvu) i vršenje usluga popravke predmeta za ličnu upotrebu i domaćinstvo.

Promet je vrijednost svih prodanih roba i usluga na tržištu u posmatranom periodu bez obzira na to jesu li naplaćene ili ne. Podacima je prikazan promet sa PDV-om i posebno PDV.

Broj zaposlenih uključuje sve osobe koje stvarno rade u preduzeću, a to su: vlasnici, suvlasnici, neplaćeni članovi porodice i zaposlenici koji redovno rade u preduzeću; osobe koje rade izvan prostorija matičnog preduzeća (npr. trgovački predstavnici, dostavljači, ekipe za popravke i održavanje); osobe odsutne sa posla na kraće vrijeme (npr. zbog bolesti, porodijskog bolovanja, plaćenog odmora i sl); radnike u štrajku; radnike koji rade skraćeno radno vrijeme; radnike koji obavljaju posao kod kuće; sezonske radnike i pripravnike.

Zalihe se iskazuju sa stanjem na kraju tromjesečja po knjigovodstvenoj vrijednosti. Zalihe robe koje se nalaze u skladištima iskazuju se kao zalihe u trgovini na veliko, a zalihe koje se nalaze u prodavnici iskazuju se kao zalihe u trgovini na malo.

NOTES OF METHODOLOGY

Data on distributive trade for Bosnia and Herzegovina were aggregated from quarterly reports that are collected and processed by the Statistical Office at the level of entities and Branch Office in Brcko District.

Reporting units are legal entities which are registered by the main activities in section G- trade KD BiH. Also, legal entities that are registered by main activities in other activities (industry, construction, hotels and restaurants etc.) are covered. Those legal entities are engaged in some of the commercial activities.

Activities of commercial entrepreneurs are not included in this data. Also, the data are not included, as well as, data on establishments of trade enterprises from the RS which operating in the territory of FBiH. Their participation is not great, but the shortage will be removed by redesigning of survey.

Data in this release were processed according to **the main activity**.

Distributive trade consists of all types of trade activities, from supplying goods from the producer to distributing them to the final consumer. It comprises wholesale trade on own account, wholesale on a fee or contract bases, retail trade and repair of motor vehicles and motorcycles and personal and household goods.

Wholesale trade (on domestic market) is an activity of sale and resale of goods to industrial, trading and professional users and organisations as well as to other business entities engaged in wholesale and retail trade. It also includes transit goods trade (sales of goods which is by a vendor's order directly delivered to a customer without being previously stored at the salesman's).

Wholesale on a fee or contract bases consists of performing of wholesale trade by payment or contract. It includes sales from consignment warehouses, commissioners services, mediator for trading goods and other wholesale vendors operating in the name or on the account of others, as well as an activity of those who are engaged in connecting vendors with customers or undertake trade transactions on behalf of the owner of goods.

Retail trade is the sale of goods to final consumers, that is to population (for personal consumption or for using in household) and services provided, irrespective of the fact whether they are paid or not.

Turnover is total value of all goods sold and services provided on the market in the observed period, irrespective of whether paid up or not. This data represent turnover with VAT and separately VAT.

Number of persons employed includes all persons actually working in the business entity: owners, co-owners, unpaid family members and employees who regularly work in the enterprise; persons work outside central premises of an enterprise (e.g. sales representatives, messengers, repair and maintenance teams); persons on short leaves (e.g. for sickness, maternity leave, paid vacation); workers on strike; part time workers; workers who are working at home; seasonal workers and trainees.

Stocks are presented in the state at the end of the quarter, based on bookkeeping. Stocks in warehouses are shown as stocks in the wholesale trade, while stocks in outlets are shown as stocks in the retail trade.

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